

EMPLOYEE AFFINITY



Employee Affinity **Moving Services**

Paragon Real Estate Resources

provides best-in-class moving services for your employees at no cost to your organization. With our network of more than 2,000 real estate brokers, agents and sales associates in the United States, combined with our relocation and mortgage company affiliates, Paragon Real Estate Resources offers a vast resource of time and money-saving residential real estate and moving service solutions.



Our Company



Paragon Real Estate Resources is a wholly owned subsidiary of Paragon Global Resources, Inc. which is focused on high quality relocation, real estate, career transition, logistics, human resource outsourcing and affinity moving services. Paragon Real Estate Resources provides Employee Affinity Moving Services for clients and their employees throughout the United States. Paragon's Employee Affinity Moving Services are available to employees

in the process of changing residences. Paragon will introduce your employees to our managed network of professional suppliers who will assist with the selling and buying of real estate, moving their household goods, residential mortgage and numerous other services related to homeownership. Further, we will provide each employee with a single point-of-contact to coordinate various aspects of a personal move to make moving less stressful, easy and trouble free.

The **Benefits** to Your **Organization** and your **Employees**



Increased Benefits for Your Employees

At a time when employee benefits are being reduced because of increasing cost, your company can provide valuable moving services for your employees at absolutely no cost to your firm.

Time Savings and Stress Reduction

Your employees will work with Paragon's pre-selected, high quality relocation supply chain, managed and tested over thousands of moves. This will save your employees the time and effort that would otherwise be spent, often during work hours, identifying and managing various agents and service providers necessary to coordinate a personal move. Working through Paragon will result

in service certainty, less personal stress and more on-the-job productivity.

Superior Suppliers

Paragon has established a managed network of relocation professionals to provide services for our customers. Your employees can be assured that we only provide referrals to best-in-class professionals in each local market.

Cost Savings

The relationships we have with our suppliers allow your employees to realize cost savings through volume discounts not ordinarily available to the consumer. Plus, real estate and mortgage rebates can also result in significant savings for your employees.



Real Estate Services

In order to assist an employee with buying or selling a personal residence, Paragon will refer the employee to one or more members of Paragon’s Real Estate Network. These Network members are experienced full-time agents who have exhibited a high level of professionalism and success in their marketplaces. If the employee closes a real estate transaction (buying or selling) through a Paragon-referred real estate agent, the employee will be eligible for a

cash back rebate* the amount of which is dependent on the price of the property. Typically, this rebate will be credited to the employee on the closing statement. In addition, by completing a sale or purchase through Paragon, the employee will receive a one-year home warranty policy, at no charge, which covers major home functions such as plumbing, electrical, heating and air conditioning.

If the Home Sale Price is Between:	Paragon Rebate to Your Employee	If the Home Sale Price is Between:	Paragon Rebate to Your Employee
\$100,000 - \$125,000	\$400	\$450,001 - \$500,000	\$1,600
\$125,001 - \$150,000	\$475	\$500,001 - \$550,000	\$1,800
\$150,001 - \$175,000	\$550	\$550,001 - \$600,000	\$2,000
\$175,001 - \$200,000	\$625	\$600,001 - \$650,000	\$2,200
\$200,001 - \$225,000	\$700	\$650,001 - \$700,000	\$2,400
\$225,001 - \$250,000	\$775	\$700,001 - \$750,000	\$2,600
\$250,001 - \$275,000	\$850	\$750,001 - \$800,000	\$2,800
\$275,001 - \$300,000	\$950	\$800,001 - \$850,000	\$3,000
\$300,001 - \$350,000	\$1,100	\$850,001 - \$900,000	\$3,200
\$350,001 - \$400,000	\$1,250	\$900,001 - \$950,000	\$3,400
\$400,001 - \$450,000	\$1,400	\$950,001 and above	\$3,600

*May be prohibited in certain states



Residential Mortgage Services

Paragon has partnered with Countrywide, a leading national lender, to provide Paragon Financial Mortgage Services for our customers. This partnership allows Paragon to offer a vast array of mortgage products designed to meet the needs of virtually every homeowner. Paragon will introduce the customer to a Paragon Financial Mortgage Consultant who will administer our mortgage services, taking the customer from application to closing with a minimum amount of documentation. When obtaining a loan through Paragon Financial Mortgage, the customer will be eligible to

receive a rebate of \$50 for every \$10,000 borrowed to assist with closing costs. This rebate is credited to the customer on the closing statement.

Paragon Financial Mortgage can offer:

- Fixed Rate Loans
- Government Loans
- Adjustable Rate Loans
- 15, 20, 30 Year Terms
- Conventional Loans
- LIBOR Programs
- Jumbo Loans
- Home Equity Lines of Credit



Household Goods Shipment

Paragon will assist your employee with transportation of household goods at discounted rates. The employee will be offered a choice of two carriers from our Network to provide estimates on the shipment of the customer's belongings. Paragon's involvement in the process results in the customer paying shipping rates that are reserved for volume movers and that are not commonly available to the average consumer.

Other Employee Affinity Moving Services

As a result of various national and local partnerships, Paragon will introduce your employee to other service providers to implement home inspection; home maintenance, repair and cleaning services; termite/radon inspections; lawn care; home security; etc.

Your employee can take advantage of volume pricing available through Paragon's partners for all of these residential real estate services.

Paragon's Employee Affinity Moving Services are designed to make moving easy and trouble free for your employees at no cost to your organization. This employee benefit is in keeping with other life/work benefits offered by many corporations throughout the United States who recognize that enhancing an employee's personal life leads to more productivity on the job.



Our Clients

Our Customers

Paragon Real Estate Resources provides our clients and customers access to a variety of residential moving services from our Global Customer Service Centers. We serve clients, their employees and families in virtually every industry. Paragon provides specialized services to meet the needs of our growing client base. We are proud to count our clients as Customers for Life.

The Paragon Difference:

- Legacy of Consulting in Workforce Mobility Programs
- Passion for Service Excellence
- Commitment to Cost-Effective Services
- Innovative Thought Leadership



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