

MEMBER



Member Affinity Moving Services



Paragon Real Estate Resources

provides best-in-class moving services for your members at no cost to your organization. With our network of more than 2,000 real estate brokers, agents and sales associates in the United States, combined with our relocation and mortgage company affiliates, Paragon Real Estate Resources offers a vast resource of time and money-saving residential real estate and moving service solutions.



Our Company



Paragon Real Estate Resources is a wholly owned subsidiary of Paragon Global Resources, Inc. which is focused on high quality relocation, real estate, career transition, logistics, human resource outsourcing and affinity moving services. Paragon Real Estate Resources provides Member Affinity Moving Services for client organizations and their members throughout the United States. Paragon's Member Affinity Moving Services are available to members in the

process of changing residences. Paragon will introduce your members to our managed network of professional suppliers who will assist with the selling and buying of real estate, moving their household goods, residential mortgage and various other services related to homeownership. Further, we will provide each member with a single point-of-contact to coordinate various aspects of a personal move to make moving less stressful, easy and trouble free.

The **Benefits** to Your **Organization** and your **Members**



Increased Benefits for Your Members

At a time when organizations are increasingly providing value-added services for their members, your organization can provide valuable moving services for your members at absolutely no cost to your organization. In fact, Paragon's Member Affinity Moving Services can provide your organization with a revenue source, while at the same time providing rebates and discounts to your members.

Time Savings and Stress Reduction

Your members will work with Paragon's pre-selected, high quality relocation supply chain, managed and tested over thousands of moves. This will save your members the time and effort that would otherwise be spent identifying and managing various agents and service providers to coordinate

a personal move. Working through Paragon will result in service certainty, less personal stress and a favorable perception of your organization by your members.

Superior Suppliers

Paragon has established a managed network of relocation professionals to provide services for our customers. Your members can be assured that we only provide referrals to best-in-class professionals in each local market.

Cost Savings

The relationships we have with our suppliers allow your members to realize cost savings through volume discounts not ordinarily available to the consumer. Plus, real estate and mortgage rebates can also result in significant savings for your members.



Real Estate Services

In order to assist the member with buying or selling a personal residence, Paragon will refer the member to one or more providers in Paragon's Real Estate Network. These Network providers are experienced full-time agents who have exhibited a high level of professionalism and success in their applicable marketplaces. If the member closes a real estate transaction (buying or selling) through a Paragon-referred real estate

agent, the member will be eligible for a cash back rebate*, the amount of which is dependent on the price of the property. Typically, this rebate will be credited to the member on the closing statement. In addition, by completing a sale or purchase through Paragon, the member will receive a one-year home warranty policy, at no charge, which covers major home functions such as plumbing, electrical, heating and air conditioning.

If the Home Sale Price is Between:	Paragon Rebate to Your Member	If the Home Sale Price is Between:	Paragon Rebate to Your Member
\$100,000 - \$125,000	\$400	\$450,001 - \$500,000	\$1,600
\$125,001 - \$150,000	\$475	\$500,001 - \$550,000	\$1,800
\$150,001 - \$175,000	\$550	\$550,001 - \$600,000	\$2,000
\$175,001 - \$200,000	\$625	\$600,001 - \$650,000	\$2,200
\$200,001 - \$225,000	\$700	\$650,001 - \$700,000	\$2,400
\$225,001 - \$250,000	\$775	\$700,001 - \$750,000	\$2,600
\$250,001 - \$275,000	\$850	\$750,001 - \$800,000	\$2,800
\$275,001 - \$300,000	\$950	\$800,001 - \$850,000	\$3,000
\$300,001 - \$350,000	\$1,100	\$850,001 - \$900,000	\$3,200
\$350,001 - \$400,000	\$1,250	\$900,001 - \$950,000	\$3,400
\$400,001 - \$450,000	\$1,400	\$950,001 and above	\$3,600

*May be prohibited in certain states



Residential Mortgage Services

Paragon has partnered with Countrywide, a leading national lender, to provide Paragon Financial Mortgage Services for our customers. This partnership allows Paragon to offer a vast array of mortgage products designed to meet the needs of virtually every homeowner. Paragon will introduce the member to a Paragon Financial Mortgage Consultant who will administer our mortgage services, taking the member from application to closing with a minimum amount of documentation. When obtaining a loan through Paragon Financial Mortgage, the member will be eligible to

receive a rebate* of \$50 for every \$10,000 borrowed to assist with closing costs. This rebate is credited to the member on the closing statement.

Paragon Financial Mortgage can offer:

- Fixed Rate Loans
- Government Loans
- Adjustable Rate Loans
- 15, 20, 30 Year Terms
- Conventional Loans
- LIBOR Programs
- Jumbo Loans
- Home Equity Lines of Credit



Household Goods Shipment

Paragon can assist your member with transportation of household goods at discounted rates. The member will be offered a choice of two carriers from our Network to provide estimates on the shipment of the member's belongings. Paragon's involvement in the process results in the member paying shipping rates that are reserved for volume movers and that are not commonly available to the average consumer.

Other Member Affinity Moving Services

As a result of various national and local partnerships, Paragon will introduce your member to other service providers to implement home inspection; home maintenance, repair and cleaning services; termite/radon inspections; lawn care; home security; etc. Your member can take

advantage of volume pricing available through Paragon's partners for all of these residential real estate services.

Paragon's Member Affinity Moving Services are designed to make moving easy and trouble free for your members at no cost to your organization. This member benefit is in keeping with other value-added services offered by many organizations throughout the United States who recognize that offering member benefits may lead to greater member affiliation and satisfaction.

